



Chairman's Report

February 2015

Member welfare

Jim Broughton advised that Ray Johnson is to spend some time in Greenwich hospital. We wish Ray well.

Financial trading

The Board reviewed the financial controls of the Club.

Treasurer Brian Holmes explained to the board that he periodically performs checks on, and signs off on, all disbursements including trade payables and payroll. All staff besides Alex our Secretary/ Manager are casual and don't accrue leave, MYOB automatically records this for Alex and the accrual is shown in the balance sheet. Whilst Alex is not required to fill out a timesheet, he does so and this is reviewed and initialed by the Treasurer.

The gaming report is performed by an external gaming auditor, monthly. Our figures are checked against the government's CMS figures to provide the report that the board approves.

The stock report is prepared by an external stock taker on a quarterly basis and the report is circulated to the board. As a consequence the Board review the accounts in detail each quarter after any required adjustments are made.

BH notes that the auditors request the board to sign a representation letter every year declaring that these internal controls are in place.

Jan P & L shows a loss of \$4484 due to the advertising item \$4454 included in Jan but is the entire 2014 advertising expense. Our supplier is very slow to prepare invoices, however the total amount is on budget. Removing this item puts figures at breakeven against a budgeted \$270 loss.

Financial capital works

Since interest rates have fallen it was agreed that any future notes issued would offer 5% rather than the 6% originally offered. The Chairman is keen that the work on the main bar area happen, and happen soon, so wants to borrow more, up to a total of a

maximum of the \$300K mark to ensure we take the Club up to the standard of the Function Room. Alex is arranging costings / quotes. To be discussed at March meeting before any more notes issued.

The cover for interest payments was discussed and Alex explained that our cash surplus is well in excess of our net profit figure when large non-cash items such as depreciation are removed. AS is not concerned by the amount of cash cover pointing out that the interest on second notes issued (for A/C and furniture works) doesn't fall due until November.

Our Function room budget shows anticipated increase in non-member events to commence in second half of calendar year. Current year financials also include an accrued expense for interest in the P&L.

Social Committee

- New social calendar has been finalized to include 4 quarterly lunch club events. Need to check for clashes with Mother's Day and Father's Day as we would like to run an event on these days also. Calendar to be distributed with this report.
- Would be nice to market to multi-generations of families; more work to be put into this concept.
- Discussion on function room acknowledges word of mouth is by far most important, for example we host the Mosman Chamber of Commerce immediately following this meeting.
- As also mentions our association with Mosman Football Club and Mosman Public School P & C. We advertise our events on their websites too in exchange for meeting space and fundraising assistance.
- PR re bookings and payments, test will be Prawn Night March 20. AS mentions bridge club paying by card over phone at time of booking, to reduce the Thursday 6pm queue, AD to follow up with bridge club.
- Generic flyer was discussed previously and is underway.

Ladies report

- Open pairs Sunday 15/2 was successful with 22 teams from all over Sydney and were welcomed to the Club in a speech by the Chairman.
- Aim is to run the tournament monthly with the next event Sunday 15th March. Need help to find volunteers to run the raffle on third Sunday monthly Open Pairs Peter Read & Joan did it last time and had enjoyable time. (PR gave welcome speech.) Jan Mountain is still looking for a sponsor.
- Jan, Judy, Margaret & Shirley played in tournament at Seaforth on Monday 23rd and came 2nd overall out of 30 teams
- Ladies charity card day to be held on Monday April 20.

- Ann Dooley explains that her 2 years as President of WWBC expires at August AGM. PR has invited her to fill the vacancy on the board at that time and AD has accepted.

Mens report

- Little happening although we do have one pennants team playing.
- de Greenlaw & Cutugno finally played 2014 men's singles final last Sat, Cutugno emerged as the Champion.
- Other 2014 championships did not proceed.

Greens and grounds

- Greens and grounds are in an excellent condition.
- John Dansie acknowledged the excellent work of his sister in planting a garden at the south western end of the car park

2015/16 Membership fees

The Chairman circulated a paper on the 5year plan for increasing membership fees which formed the basis for the discussion on fees. He proposed that in order to get back on schedule that 2015/16 fees be increased to \$200 / \$35. The need to increase fees in line with club improvements was agreed, and that we have no problem at \$25 for social members. Cheap fees only serve to project a cheap image of the club.

After much discussion it was resolved that fees for 2015/16 be set at \$200 for bowling members and \$30 for social members. Bowling members will be informed that green fees will remain static during that period.

House committee

- 27 new members tabled for approval, all accepted.
- A subcommittee was formed to review the Club's constitution, which is badly in need of revision. The members are Mick Crosbie, Brian Holmes and Peter Read.

Strategic Plan

The main focus is on the progress of mixed bowls.

A revised Plan is to be circulated for discussion at the March Board meeting.

Some issues that need to be specifically discussed are:

- The name and branding of the Club. Extensive member engagement process came up with "Warringah Bowls Mosman" and the revised logo 2 years ago.
- The Domain name "mosmanbowling.com.au" discussed. May be slightly misleading.
- How do we get our ever growing number of social members more involved in the Club activities?

A plea to our Social Members for volunteers

The Ladies Club is doing a great job with their Saturday mixed bowls and their monthly Sunday Open Competition. But they are in urgent need of some help selling raffle tickets and assisting with the organisation and running of the events. You don't need to be a bowler, just be willing to help out sometimes. By doing so Jan and Judy, who are arguably our best lady bowlers, will, we hope, be able to play.

Joan and I did it last time and had enjoyable time in fact we stayed most of the afternoon, as we got so absorbed in the matches. We cannot do it for the March event as we will be away.

Please contact Jan Mountain on 0426 288 672 or
Judy LeGras on 0428 414 664 judithlegras@bigpond.com

Later in the year we will be running our Market Day where we invite the people of Mosman to visit our Club. This is a major undertaking with 20+ stalls all day food and drinks, events on our greens, a scouts' car wash etc.

Ann Dooley (Chair of the Ladies Club) is the Chair of the Market Day Committee and she needs volunteers to help form the Committee now and heaps more, as the event gets closer. The major fund raiser will go to the Royal Flying Doctor Service.

Call Ann 9969 7923 and have a chat about it all or email her on ann@trusty.com.au

Cheers

I look forward to seeing you in the Club

The place to be in Mosman

Peter Read
Chairman