



Chairman's Report

June 2015

Member welfare

We are sad to advise that the Club lost 3 long standing male bowlers within a week of each other this month with the passing of Ray Johnson, Brian Scanlen and Derek Lloyd.

Financial report

- Financials show a healthy profit of \$9k for the month, this is on the back of a number of successful functions.
- The sales in the café are well up Again it was noted that turnover across the board is up approx. 50% on similar time last year but costs are also up and we need to find ways to improve profitability.
- Net profit of \$2500 for month, again a huge improvement on last year with YTD gross takings of \$73k compared to \$28k YTD last year

Gaming report

- Peter Read notes that looking at the figures the area of gaming needs to be looked at as a potential growth area. PR notes that the majority of our poker machine players are smokers, who can all play in smoking gaming rooms at the BV, Hotel Mosman & Mosman RSL.
- We deliberately over-engineered the air conditioning in the gaming room with future growth in mind. Alex to investigate. PR also believes that we should upgrade machines as possible.
- Alex advised that a single machine upgrade from our 20 year old Aristocrat mark 5's to 10 year old Aristocrat Xcite's is approx. \$3500 each. We were lucky to get the 5 newer machines from Ainsworth's a year ago for group deal of \$5k. Aristocrat has sent letters indicating it will no longer be able to supply parts for 3 of our oldest machines.
- Alex suggest that the board take a tour of our neighbouring gaming rooms - The Buena Vista, Hotel Mosman, Hotel Cremorne & the Oaks. Our treasurer Brian Holmes is keen to see this happen. AS also suggests board members visit the gaming room in the Longueville Hotel, which has recently been converted to a smoking gaming room. MC notes that with new smoking regulations this may ease the problem for our regular members.

- Gaming signage – quotes received - \$1300 for supply then installation, expensive at present. The board decided that a temporary signage measure is to be put in place.

Social Committee report

- Social events calendar flyer went out with membership renewals. Board members were very impressed with this. MC notes that he stuck it on his fridge straight away. Alex mentions that was the idea with the prominent logo and event listing so clearly it is achieving its aim.
- Discussion re event bookings. At last Queen's birthday event only 42 booked yet 75 paid on the day. Whilst we over catered for approx. 15, by the time the last of the booked members attended the buffet we were struggling to feed them which reflected poorly on us despite it being out of our control.
- Alex has already addressed this in membership renewal letter. **In future we will be cutting off booking 72 hours prior to events and not accepting latecomers.** The Board believes this is the only way to get members to do the right thing, and not cause problems for those who do.
- It was agreed that we will enforce the cut off regardless for "Xmas in July" to ensure members get the best experience possible.
- We want to push for payment at time of booking to alleviate work on the day as well as ensure attendance. It is agreed that the noticeboard at entrance will be used to promote whilst all bookings and payment will be referred to the bar. RE will investigate LED noticeboard at front entrance.

Ladies' report including mixed social bowls:

- Developing a good set of mixed bowlers every Saturday. Some have signed up as bowling members and are already representing the club externally.
- Sat bowlers are getting better at ringing in.
- Mixed pairs – JM believes it will take time to grow, we are currently getting approx. 12 teams, can take 28 but need 18 to break even with raffles. JM notes that to date all raffle prizes have been donated. JM believes that unless we get our members out playing other club's tournaments, players will not come here. It was noted that we are getting entries from as far away as Penrith. PR firmly believes that supporting this initiative is critical to the Clubs future of bowls.

- Judy LeGras has circulated memo asking that a roster be formed for doing the teams on Sat social. JB believes it will just fall to the same people, nonetheless they will try.
- Another part of strategy is to kit members out in new uniforms. As of today it appears 3 sponsors have been secured to donate \$3k total towards bowls shirts / jackets etc. this helps build club's presence and encourage new bowlers to join.

Greens and Grounds report:

- Cleaning of old records in bowls office. JM says not much ladies stuff. We still have to get the men to clean out the old records.
- JB advised that John Ruhfus has offered to look after locker room. Still have many unidentified lockers, will need to change barrels in locks, probably best a volunteer job.
- RE advised that the new LED floodlights have been installed since last meeting on eastern side of No. 1 green.

Marketing and House:

- Price agreed to be \$5pp or a table of 8 for \$40 in order to pay Mr Trivia his \$1 per player & prizes, as well as donation for Daffodil Day. Raffle profits will also be donated as part of daffodil day fundraiser. Members can purchase meals from bistro menu.
- There is concern that swearing is becoming an issue in the Club. A few members are dropping the f-word frequently, and in front of ladies. We ask that all members watch their language, and in particular a couple of members restrain themselves. Otherwise the Board will be forced in bring in rules that will see the offending members barred from the Club.

Market Day 2015

Market Day committee is being run very professionally by Samantha Stevens. Roy Edwards tabled the structure and documentation.

Cheers

I look forward to seeing you in the Club
The place to be in Mosman

Peter Read
Chairman